

## **Historic, Archive Document**

Do not assume content reflects current scientific knowledge, policies, or practices.



63.55

Baur · - . · - .  
and  
Steinkamp

*1922*

3800 Rookwood Avenue  
Indianapolis, Indiana



WE are sending you our 1922 Price List with our hearty thanks for your patronage in the past, and with our assurance that we will do our utmost to continue our satisfactory business relations.

With the readjustment of business, there will return a keener competition, and it will be more and more necessary for the grower to keep his stock up to date by trying out and adding to his list the newer varieties as they are offered. We cannot expect every new variety to be a world-beater, but until a variety has had a thorough test under the varying climatic and growing conditions, it must be considered a candidate for leadership. Every variety does well somewhere. The variety which proves satisfactory on the most places becomes the leader in its class and only a thorough testing out by the trade can prove that.

In this list, we offer a number of new varieties, some of them our own. We solicit for each variety a fair trial. Any one may prove to be just what you want.

We pack carefully and make every effort to have the shipments reach you in good order. In the absence of shipping directions, we will exercise our discretion as to the best manner of forwarding. If a shipment arrives in bad condition, accept it as "damaged" and immediately file claim with the forwarding company, advising us of your action.

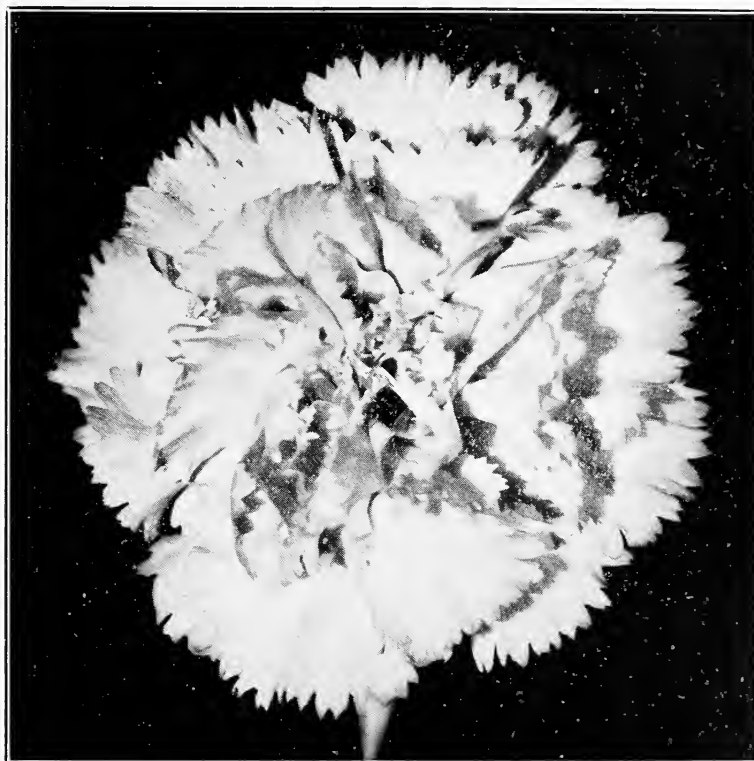
BAUR & STEINKAMP.

---

---

---

## “Red Rosalia”



**T**HIS is a bright scarlet sport of Rosalia. It is the same as the parent in every way save color. Those who grow Rosalia will welcome this variety, as it possesses all the characteristics that make Rosalia a favorite with the grower who appreciates quality. The color is a bright, clear scarlet. The bloom is large and well formed. The stem is always strong and the calyx never splits. It is an unusually good keeper. There are no cull flowers. It carries over the second year fine. Ready January and later.

\$12.00 per 100; \$100.00 per 1000.

---

---

## “Harvester”

OUR Harvester is making good our claims as a commercial sort. Growers who bought it in moderate quantity are ordering it in large lots this year. Its purity of color, its large, well-formed flowers, its freedom from splitting and its early flowering habit appeal to the grower. You can always cut flowers from a bed of “Harvester.”

Rooted Cuttings, \$10.00 per 100; \$80.00 per 1000.

## “Edna”

AS an all season scarlet Edna has no equal. It goes to work as soon as it is benched. The blooms are good right from the start. The color does not go off during the dull winter months. It does not split and is a good keeper.

Rooted Cuttings, \$10.00 per 100; \$80.00 per 1000.

## “Maine Sunshine”

THE demand for this fine clear yellow seems universal. It is giving such splendid satisfaction wherever it is being grown this year that it will be planted in much larger quantity next season. The bloom grades right up with the leading sorts in other colors, which is unusual for a yellow. Early and free in flowering.

Rooted Cuttings, \$15.00 per 100; \$120.00 per 1000.

## “Ruth Baur”

CONTINUES to be a favorite on account of its beautiful clear, light pink color. We have two long beds which are a beautiful sight. Carries over the second year as fine as Laddie and Rosalia.

Rooted Cuttings, \$10.00 per 100; \$90.00 per 1000.

---

---

## “Standard Varieties of Carnations”

**White Wonder.** We grow a large block, cut back for cuttings. An early, free flowering white. Considered one of the best yet.

**White Enchantress.** Same as Enchantress in growth and freedom. Produces large, white blooms on long stems. Our stock is clean and vigorous.

**Matchless.** Unsurpassed for shipping and indispensable where long shipments are the rule. A good white.

**Enchantress Supreme.** Has displaced Enchantress almost entirely. Does not split the calyx and has a better color. The standard flesh pink.

**Benora.** The standard variegated. Red stripes on white ground.

**Rose Pink Enchantress.** Easier to handle than Mrs. Ward and more generally planted on that account. Color, medium rose pink.

**Mrs. C. W. Ward.** Where this variety does well, it is hard to beat. Ideal medium pink in color and a fine shipper.

**Hope Henshaw.** A newcomer. Looks like a good producer. Color somewhat deeper than Ward. A seedling from Good Cheer. Healthy in growth. \$8.00 per 100; \$75.00 per 1000.

**Rosalia.** One of our favorite varieties. Always high grade and in demand. We always carry our Rosalia over the second year with fine success. Deep, clear cerise in color.

Rooted Cuttings of the above varieties, except where noted

\$6.00 per 100; \$50.00 per 1000.

---

---

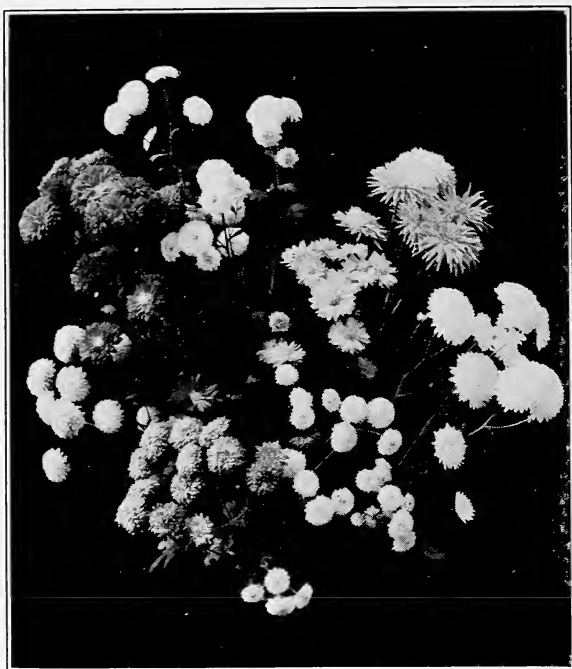
## “Thos. C. Joy”

A fine new white. Has been tested in various parts of the country and found very satisfactory. Seems to have all the requirements of a first-class commercial variety.

\$12.00 per 100; \$100.00 per 1000.

---

## "Chrysanthemums"



*"Vase of Pompons"*

I N our "mum" breeding, we are continually striving for varieties that will prove valuable to the commercial grower. We discard anything that must be bloomed from a crown bud. The commercial grower prefers varieties which need no fussing over, varieties that may be planted in June, grown to a fair height and bloomed from the terminal bud. These are the real money makers. You may always depend on our varieties being "easy doers."

We grow the best of the standard commercial sorts, having selected our list of varieties with the same

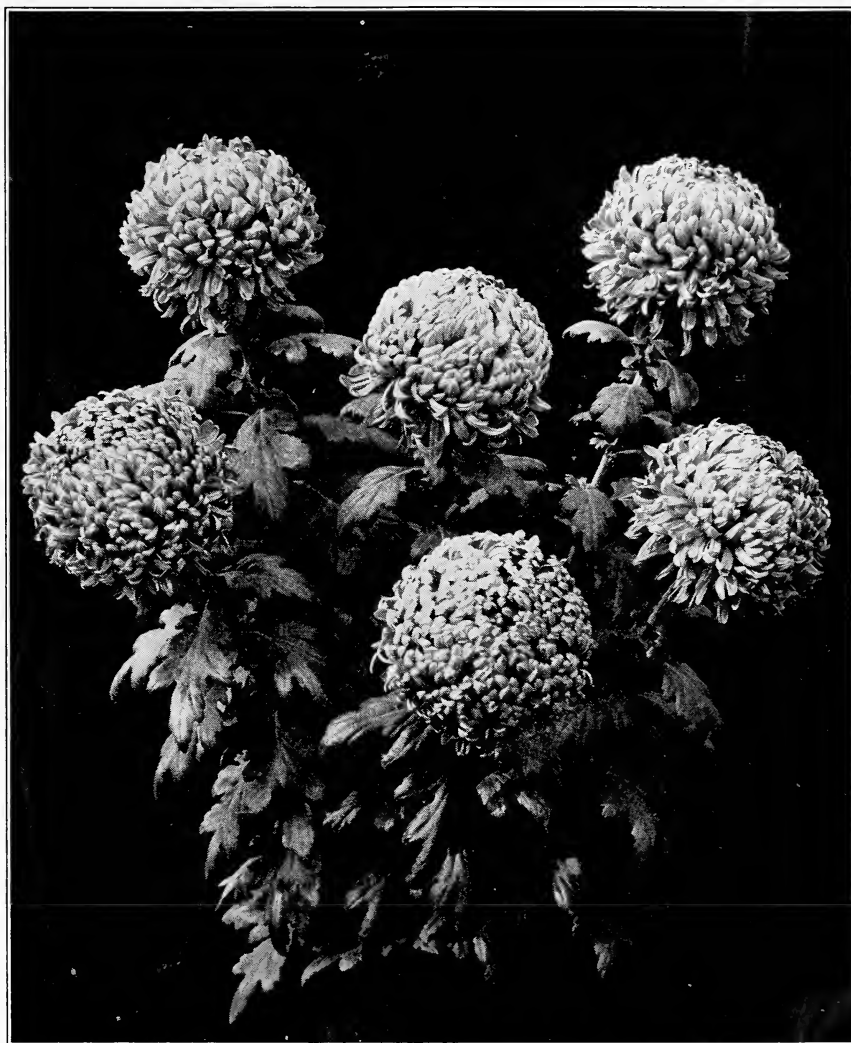
idea in mind. We plant our propagating stock in the field, which gives us strong cuttings in abundance. We were fortunate to escape the chrysanthemum gall-fly when it was so prevalent and our patrons may feel safe in ordering from us.

Our last season's introductions have proven to be the real sensations of the year. **Thanksgiving Pink** will displace all other pinks blooming at that time. **Glorious** will top anything in pink blooming around November 1st. We also recommend our **Tokio**, introduced in 1920, for blooming about October 20th. You cannot afford to miss these three pinks.

Besides our "Golden Glory," we are offering this year, seven small flowered varieties. These are very profitable to grow. The colors are good, the blooms symmetrical, the sprays are strong enough to handle well and produce in abundance.



## "Golden Glory"



**I**N "Golden Glory" you will find a variety that gives joy to the grower. The color is that clear, rich, golden yellow. The form is ideal commercially. The size is large. The foliage is abundant but large and above all, every plant produces a perfect bloom. It grows four feet high from June planting.

Growers who have seen it growing here, have placed large orders. Blooms last week in October. Use terminal bud. We have a large stock, and will begin delivery about March 1st. Note the score given by the Chicago C. S. A. Committee.

Color 18, form 15, fullness 9, stem 15, foliage 13, substance 14, size 10. Total 94 points.

\$25.00 per 100; \$200.00 per 1000.

---

## “Seven New Small Flowered Sorts”

**Lucia.** White with pink tip on petal. Strong grower, producing an abundance of long sprays. Blooms November 1st.

**Snow-Crest.** Pure white bloom. Individual blooms are of good size and the sprays are of good size and length. Blooms November 3d.

**Lucretia.** Blush pink with deeper pink on reverse of petal, giving a beautiful two-tone effect. Strong grower. Blooms November 5th.

**Autumn Glints.** Yellow with reddish reverse. Strong grower. Blooms November 5th.

**Pink Daisy.** Single floret about as large as a silver dollar. Strong stems, permitting handling without getting droopy. Beautiful shade of pink with yellow disk. One of our favorites. Blooms November 10th.

**Luella.** Light pink of pleasing shade. Produces large sprays and blooms November 8th.

**Crystal White.** The best pure white pompon we know of. Perfect individual blooms and produces fine sprays in abundance. Ideal in growth. Blooms November 15th.

We offer these varieties individually or as a collection at  
\$12.00 per 100; \$100.00 per 1000.

---

## “Glorious”

This is undoubtedly the finest large flowered commercial pink for blooming around November 1st. Its beautiful, clear, pink color and the size and form of the bloom make it a favorite with the grower and the store man. Holds its color fine. Use terminal bud.

Rooted Cuttings, \$12.00 per 100; \$100.00 per 1000.

## "Thanksgiving Pink"



**I**N recommending this variety to our patrons last spring, we assured them that it would prove to be a money-maker if grown in quantity for Thanksgiving Day sales. Quite a number "took a chance" on our judgment, and in every instance it has more than made good. Its natural blooming season is the last two weeks in November. You can hasten or retard it somewhat by raising or lowering the temperature a few degrees. We have discovered this season that it is one of the very best varieties for pot culture.

Anticipating a heavy demand for young plants this season, we planted about three thousand plants in the field. These have been brought in and are making fine cuttings for propagating. We can supply it in unlimited quantity, from February on. Use terminal bud.

Rooted Cuttings, \$12.00 per 100; \$100.00 per 1000.

---

---

## “Standard Varieties of Chrysanthemums”

### Large Flowered

We offer only varieties which have proven to be practical commercial sorts. The list covers the season in the various colors and they bloom in the order named.

<i>White</i>	<i>Yellow</i>	<i>Pink</i>
CRYSTAL GEM	COMOLETA	HARBINGER
OCONTO	TIGER	TOKIO
BETSY ROSS	RICHMOND	PROGRESS
MRS. CHAS. RAGER	SUN-GLOW	CHIEFTAIN
JOSEPHINE FOLEY	LENA BAUM	FALL BEAUTY
LYNNWOOD HALL	WHITTIER	MRS. SEIDEWITZ
	DOLLY DIMPLE	<i>Red</i>
	NAGOYA	HARVARD

---

---

### Small Flowered and Pompon

SNOWBIRD—White	LILLIA—Bronze
VARSIITY—Yellow	GOLDEN CLIMAX—Yellow
LILIAN DOTY—Pink	BABY—Small Yellow
SOLEIL DE OR—Bronze	WESTERN BEAUTY—Pink
ACTO—Pink	FRANK WILCOX—Bronze
FLORA—Red	GOLDEN WEDDING—Yellow
RUFUS—Bronze	SUNSHINE—Yellow
WHITE DOTY—White	

Young plants, ready for benching in May and later.

\$5.00 per 100; \$40.00 per 1000.

---

---

## “Poinsettias”

This is one of our leaders. We propagate them in large quantities, and our stock goes to all parts of the country. Our Poinsettias are famed for their sturdiness, and we have a reputation for packing. Let us book your order early, for delivery when you are ready to plant in the bench or in pots. Order some of our carried-over young plants. They are far superior to newly propagated stock for benching. Same price as the others.

From 2½-inch Pots, \$8.00 per 100; \$75.00 per 1000.

## “Gloire de Chatelaine”

We propagate this Begonia in large quantities. We pay special attention to keeping our stock clean and vigorous. Every retailer should keep salable plants on hand, as they bloom the year round and are good sellers always. Young plants in June and later.

From 2-inch Pots.....\$ 6.00 per 100; \$50.00 per 1000.

From 3-inch Pots.....\$10.00 per 100; \$90.00 per 1000.

## “Geraniums”

These are all splendid bedders.

CTASSE DE HARCOURT—White

MARVEL—Dark Red

MRS. BARNEY—Cerise

A. RICARD—Orange Scarlet

BEAUTY DE POITEVINE—Salmon

DECORATOR—Orange Scarlet

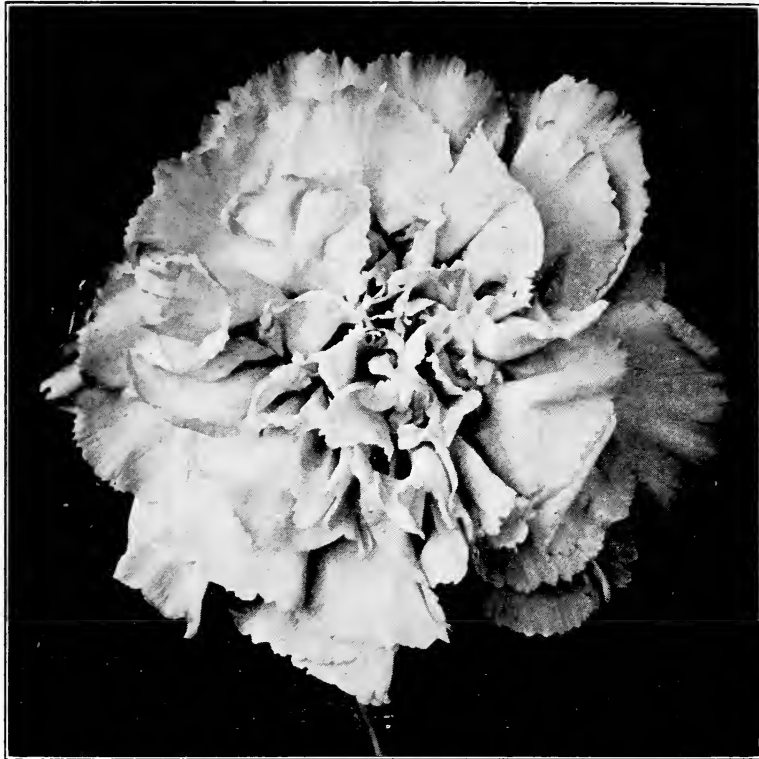
S. A. NUTT—Crimson

From 2-inch Pots, \$6.00 per 100; \$50.00 per 1000.

---

---

## Coming Next Year



“Super Supreme”

SOME years ago we discovered among our Enchantress Supreme a plant which produced blooms with a much more pleasing shade of color. There is a warm glow to the color, which distinguishes it at once from the parent variety. It should not be confused with the several sports which show a deep salmon color and from which it is totally different.

The habit and growth are the same as the parent, and it is equally free from splitting the calyx. We are displacing Supreme as rapidly as our stock will permit and will bench no Enchantress Supreme for blooming next season.

We are booking orders now for delivery in 1923. We will have a very large stock and will fill orders in strict rotation.

\$12.00 per 100; \$100.00 per 1000.